

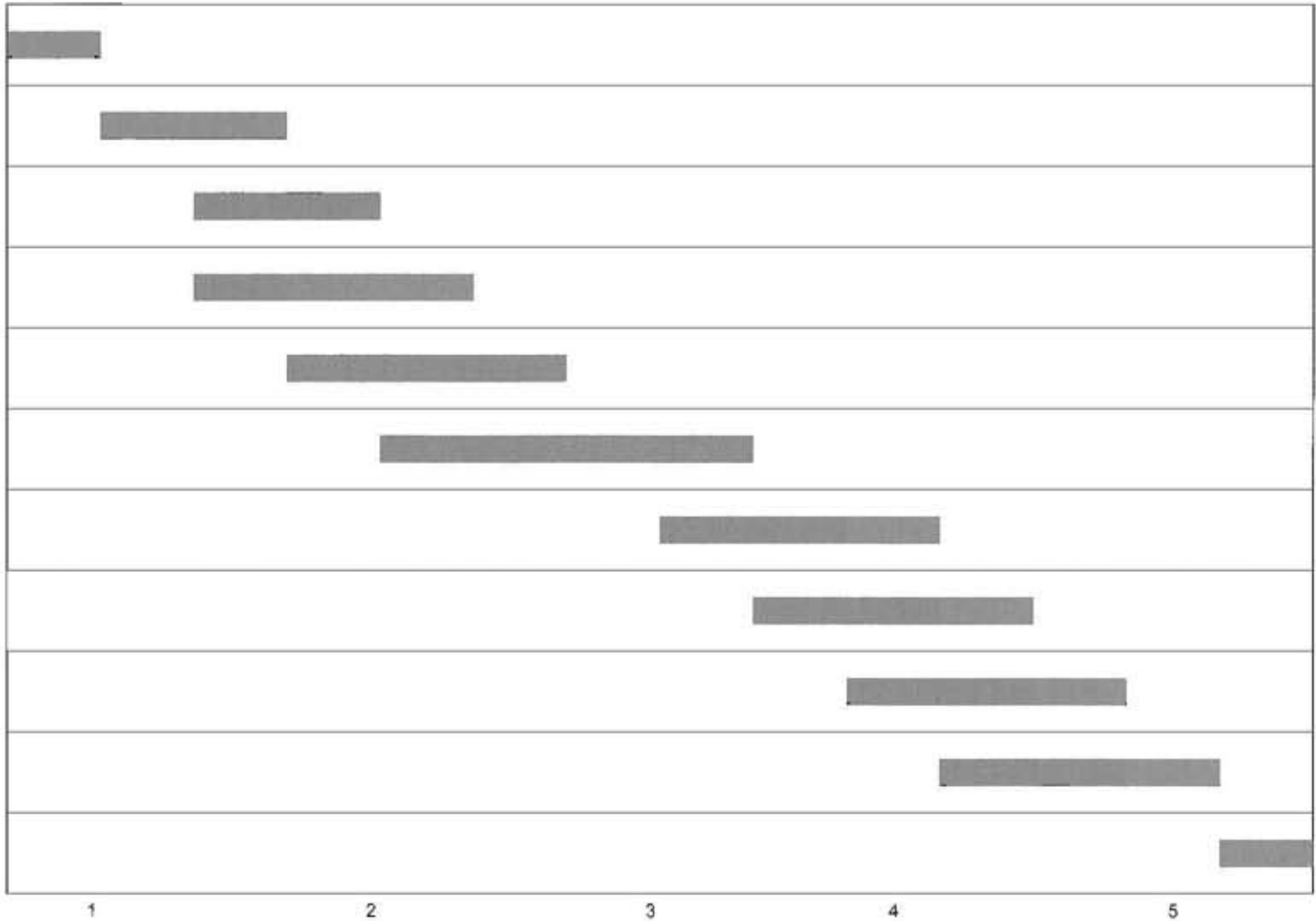
Month



Tenant Representatin Process Timeline

Steps

- 1. Determine Client Requirements
- 2. Property Search
- 3. Prepare & Deliver "Search List"
- 4. Property Evaluation
- 5. Property Tour
- 6. Development of "Short List"
- 7. Space Planning/ Design
- 8. Request for Proposal
- 9. Proposal Evaluation
- 10. Lease/Purchase Negotiations
- 11. Provide Continuing Support



Month